



## Seminar on Promoting India's Exports to Japan under India-Japan CEPA

Viceroy Hall, Claridges Hotel, New Delhi  
Thursday, 6 October 2016

### PROGRAMME

9.00 am – 9.30 am	<b>Registration</b>
9.30 am – 11.30 am	<b>Inaugural Session:</b>
	<p><b>Chair:</b> Ambassador Shyam Saran, Chairman, RIS  <b>Welcome Remarks:</b> Professor Sachin Chaturvedi, DG, RIS  <b>Brief Presentation of the India-Japan CEPA: An Appraisal Study Report</b> by Dr. V.S. Seshadri, Vice-Chairman, RIS  <b>Discussion on the Report:</b></p> <ul style="list-style-type: none"> <li>• Ambassador H.K. Singh, Former Ambassador of India to Japan and presently Director General, Delhi Policy Group, New Delhi</li> <li>• Mr. Naoyoshi Noguchi, Chief Director General of JETRO, New Delhi</li> <li>• Professor Abhijit Das, Head, Centre for WTO Studies, New Delhi</li> </ul> <p><b>Address by</b> Dr. S. Jaishankar, Foreign Secretary, Govt. of India  <b>Address by</b> H.E. Mr. Kenji Hiramatsu, Ambassador Extraordinary and Plenipotentiary Embassy of Japan in India  <b>Release of the Report on 'India-Japan CEPA: An Appraisal'</b> by Smt. Nirmala Sitharaman, Hon'ble Minister of State for Commerce and Industry (Independent Charge), Govt. of India  <b>Inaugural Keynote Address by</b> Smt. Nirmala Sitharaman, Hon'ble Minister of State for Commerce and Industry (Independent Charge), Govt. of India  <b>Vote of Thanks by:</b> Dr. Prabir De, Professor and Coordinator, ASEAN-India Centre (AIC) at RIS</p>
11.30 a.m. -12.00 pm.	<b>Coffee/Tea</b>
12.00 pm -1.15 pm	<b>Session 1: Bringing Value and Volume to Indian Textile and Apparel Exports to Japan</b>
	<p><b>Chair:</b> Dr. Jayant Dasgupta, former Ambassador of India to the WTO  <b>Presentations by:</b></p> <ul style="list-style-type: none"> <li>• Mr. Seiji Hamanishi, CEO, RYOHIN-KEIKAKU RELIANCE INDIA PVT. LTD. (MUJI)</li> <li>• Mr. J.D. Giri, Vice-President, Shahi Exports</li> <li>• Mr. Vijay Mathur, Additional Director General, Apparel Export Promotion Council, New Delhi</li> <li>• Shri D.L. Sharma, Director, Vardhman Mills</li> </ul> <p><b>Focus of Discussion:</b> How can India take a share in the space being vacated by China</p>

	in some of the garment manufacturing segments in Japan ? Discussions to focus on size and nature of business opportunity, design and specification issues specific to Japan, ability and limitations of existing manufacturing units, how the new textile policy of Government of India can be used to meet the needs, importance of tie-ups and investment and logistic and timeframe challenges. How can bilateral cooperation under CEPA be of assistance in dealing with some of the issues?
1.15 pm to 2.00 pm	<b>Lunch</b>
2.00 pm to 3.00 pm	<b>Session 2: Promotion of Indian Sea Food Exports</b>
	<p><b>Chair:</b> Shri Sanjay Chadha, Joint Secretary, Department of Commerce, Ministry of Commerce and Industry, Govt. of India</p> <p><b>Presentations by:</b></p> <ul style="list-style-type: none"> <li>• Mr. Elias Sait, Secretary General, Seafood Exporters Association of India</li> <li>• Dr. Ram Mohan, Deputy Director, Marine Products Export Development Authority (MPEDA) and formerly Resident Director of MPEDA office in Tokyo</li> <li>• A representative of M/s Toyota Tsusho India Pvt. Ltd. on ‘Enhance export of marine products to Japan’</li> </ul> <p><b>Focus of Discussion:</b> Discussions to look at business opportunities, requirements for setting up Processing units, standards and conformance testing aspects and locational necessities and possible scope for bilateral cooperation under CEPA</p>
300 pm-3.15 pm	<b>Coffee/Tea</b>
3.15 pm – 4.15 pm	<b>Session 3: The Business Opportunity Arising from Japan’s Decision towards Greater Use of Generics by 2020 – How Can Indian Companies Respond?</b>
	<p><b>Chair:</b> Professor Abhijit Das, Head, Centre for WTO Studies, New Delhi</p> <p><b>Presentations by:</b></p> <ul style="list-style-type: none"> <li>• Dr P.V. Appaji, Director General, Pharmaceutical Export Promotion Council</li> <li>• Mr. Makoto Shigemitsu, Executive Board of Director and Deputy Managing Director, Medreich Limited, Bangalore</li> </ul> <p><b>Focus of Discussion:</b> Discussions to focus on the size and nature of business opportunity, the specificities of Japan’s approval processes for drugs and their manufacturing units, the documentary requirements and quality control methodology and experiences of Indian and Japanese companies. How can bilateral cooperation under CEPA be of assistance?</p>
4.15pm -5.15 pm	<b>Session 4: Promoting Greater Trade and Cooperation in IT and IT-enabled Services in an Increasingly Digital Era</b>
	<p><b>Chair:</b> Mr. Masayoshi Tamura, General Manager of Hitachi Private Ltd., Co-Chair of NASSCOM-Japan Council</p> <p><b>Presentations by:</b></p> <ul style="list-style-type: none"> <li>• Mr. T V Kamalakkannan, Director and Chief Delivery Officer, TCS, Japan</li> <li>• Mr. Yasujiro Miyake, Counsellor, Embassy of Japan</li> <li>• Prof. Arpita Mukherjee, ICRIER</li> </ul> <p><b>Focus of Discussion:</b> Services trade facilitation measures that can further promote trade in this sector. To also discuss cooperation between the IT and manufacturing companies between the two countries for promoting more creative business activities and promoting innovation.</p>
5.15pm -5.30 pm	<p><b>Concluding Remarks and Vote of Thanks</b></p> <ul style="list-style-type: none"> <li>• <b>Dr. V.S. Seshadri</b>, Vice-Chairman, RIS</li> <li>• <b>Mr. Sanjay Chadha</b>, Joint Secretary, Department of Commerce, Ministry of Commerce and Industry (tbc)</li> </ul>